

Model Detailed Project Report

SOYA CHAAP

Prepared by

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1. INTRODUCTION

SOYA CHAAP



Soya chaap is a stick rolled chaap of soy products contains high nutritional value. Traditionally it is prepared from soya chunks and soya beans which is grounded together and mixed with all purpose flour. Later it is rolled into skewers or ice cream sticks and boiled in hot water till it cooked. It can be either used to prepare gravy for roti and sabzi or as snack.

The key benefits of soya are its high protein content, vitamins, minerals and insoluble fibre. The soya bean has been now transformed into a number of popular soya based foods including soya chaap. It is a good source of many minerals.

2. MARKET POTENTIAL:

Soya food products are becoming popular throughout the world due to their good nutritional values and medicinal qualities. Soya milk is high in protein, low in fat and carbohydrate and contains no cholesterol. It is an excellent food for babies, children, elderly people and pregnant and lactating women since it contains vegetable protein which is very nutritious and easy to digest. Due to the outbreak of the coronavirus disease (COVID-19), there has been a rise in the demand for plant-based, protein-rich food products, such as tofu. This is further supported by the shortage of meat products, which, in turn, is positively influencing the market growth.

The soya Chaap market in India is growing at a rate of 15% to 20% which are prompting companies to become more active.

3. PRODUCT DESCRIPTION

3.1 Raw Material sources

Following raw material is required as the major raw material for the manufacturing of Soya Chaap.

S.N.	Description	Amount
1	Soya Flour	Rs. 35-40 Per KG
2	Oil	Rs. 100-150 Per Litre
3	Wheat flour	Rs. 30-35 Per KG

Average raw material (cost per KG): Rs. 40-50

MANUFACTURING PROCESS

- Preparation of dough by mixing soya flour, oil and wheat flour.
- After dough preparation, it is cut and wrapped on the stick.
- All this work is done manually.

- After giving shape, the soya chaap are boiled for 30 minutes and after that kept in cold water to get cooled.
- Then it is freezed in blast freezer and stored in cold chamber.
- They are kept in cold chamber in large size packets or sacks.
- According to market demand, sack are taken out from cold chamber and packed in 1 kg size packets.
- Supply of product into the market through cold chain.

5. PROJECT COMPONENTS

5.1 <u>Land</u>

Land required 2500-3000 square feet approx.

Approximate rent for the same is Rs.50000 - 60000 per month.

5.2 Plant Cost

S.N.	Item Description	Image
1	Boiled tank	

2	Cold chamber	
3	Packaging machine	
4	Sealing machine	
5	Cold chain Transport (rented or owned)	

Note: cost of the machinery is approx. Rs. 30,00,000 excluding GST and other transportation cost.

5.3 <u>Misc. Assets</u>

S.N.	Item Description	Rate
1	Electricity connection	50,000
2	Furniture and equipment's	50,000
3	Knife, Storage tank etc.	20,000

5.4 <u>Power Requirement</u>

The borrower shall require power load of 15-20 KW which shall be applied with Power Corporation. However, for standby power arrangement the borrower shall also purchase DG Set.

5.5 Manpower Requirement

13-15 Manpower are required for the Soya Chaap Manufacturing unit.

Includes:

3 Skilled Labour

4-5 Unskilled Labour

4-5 Helper

1 Accountant

1 Driver

6. FINANCIALS

6.1 Cost of Project

COST OF PROJECT				
(in Lacs)				
PARTICULARS	Amount			
Land & Building	Owned/rented			
Plant & Machinery	30.00			
miscellaneous Assets	1.20			
Working capital	4.44			
Total	35.64			

6.2 Means of Finance

MEANS OF FINANCE			
PARTICULARS	AMOUNT		
Own Contribution (min 10%)	4.48		
Subsidy @35%(Max. Rs 10 Lac)	10.00		
Term Loan @ 55%	17.16		
Working Capital (bank Finance)	4.00		
Total	35.64		

6.3 Projected Balance Sheet

PROJECTED BALANCE SHEET					(in Lacs)
PARTICULARS	1st year	2nd year	3rd year	4th year	5th year
Liabilities					
Capital					
opening balance		14.59	15.31	16.71	18.86
Add:- Own Capital	4.48				
Add:- Retained Profit	2.60	6.22	9.40	13.16	17.26
Less:- Drawings	2.50	5.50	8.00	11.00	14.00
Subsidy/grant	10.00				
Closing Balance	14.59	15.31	16.71	18.86	22.13
Term Loan	15.25	11.44	7.63	3.81	-
Working Capital Limit	4.00	4.00	4.00	4.00	4.00
Sundry Creditors	0.90	1.06	1.23	1.42	1.61
Provisions & Other Liab	0.20	0.25	0.30	0.36	0.43
TOTAL :	34.94	32.06	29.86	28.45	28.17
<u>Assets</u>					
Fixed Assets (Gross)	31.20	31.20	31.20	31.20	31.20
Gross Dep.	4.62	8.55	11.90	14.75	17.18
Net Fixed Assets	26.58	22.65	19.30	16.45	14.02
Current Assets					
Sundry Debtors	2.83	3.35	3.87	4.45	5.07
Stock in Hand	3.23	3.77	4.34	4.97	5.62
Cash and Bank	2.29	2.29	2.36	2.59	3.46
TOTAL :	34.94	32.06	29.86	28.45	28.17

6.4 Projected Cash Flow

PROJECTED CASH FLOW STATEMENT					(in Lacs)
PARTICULARS	1st year	2nd year	3rd year	4th year	5th year
SOURCES OF FUND					
Own Margin	4.48				
Net Profit	2.60	6.36	10.03	14.77	19.94
Depriciation & Exp. W/off	4.62	3.93	3.35	2.85	2.43
Increase in Cash Credit	4.00	-	-	-	-
Increase In Term Loan	17.16	-	-	-	-
Increase in Creditors	0.90	0.16	0.17	0.18	0.20
Increase in Provisions & Oth lib	0.20	0.05	0.05	0.06	0.07
Sunsidy/grant	10.00				
TOTAL :	43.97	10.51	13.60	17.87	22.63
APPLICATION OF FUND					
Increase in Fixed Assets	31.20				
Increase in Stock	3.23	0.53	0.58	0.62	0.66
Increase in Debtors	2.83	0.52	0.51	0.58	0.62
Repayment of Term Loan	1.91	3.81	3.81	3.81	3.81
Drawings	2.50	5.50	8.00	11.00	14.00
Taxation	-	0.14	0.64	1.61	2.68
TOTAL :	41.67	10.51	13.54	17.63	21.77
Opening Cash & Bank Balance	-	2.29	2.29	2.36	2.59
Add : Surplus	2.29	0.00	0.07	0.24	0.86
Closing Cash & Bank Balance	2.29	2.29	2.36	2.59	3.46

6.5 <u>Projected Profitability</u>

PROJECTED PROFITABILITY STATEMENT					(in Lacs)
PARTICULARS	1st year	2nd year	3rd year	4th year	5th year
Capacity Utilization %	45%	50%	55%	60%	65%
SALES					
Gross Sale					
SOYA CHAAP	106.20	125.79	144.98	166.81	190.08
Total	106.20	125.79	144.98	166.81	190.08
COST OF SALES					
Raw Material Consumed	54.00	63.60	73.92	84.96	96.72
Electricity Expenses	6.00	6.90	7.94	9.13	10.04
Depreciation	4.62	3.93	3.35	2.85	2.43
Wages & labour	10.80	11.88	13.07	14.37	15.81
Repair & maintenance	3.72	4.40	5.07	5.84	6.65
Packaging	3.19	3.77	4.35	5.00	5.70
Consumables	3.72	4.40	5.07	5.84	6.65
Cost of Production	86.04	98.89	112.77	127.99	144.01
Add: Opening Stock /WIP	-	1.43	1.65	1.88	2.13
Less: Closing Stock /WIP	1.43	1.65	1.88	2.13	2.40
Cost of Sales	84.61	98.68	112.54	127.74	143.74
GROSS PROFIT	21.59	27.11	32.44	39.07	46.34
	20.33%	21.55%	22.38%	23.42%	24.38%
Salary to Staff	7.68	8.45	9.29	10.22	11.24

Interest on Term Loan	1.69	1.49	1.07	0.65	0.23
Interest on working Capital	0.44	0.44	0.44	0.44	0.44
Rent	6.00	6.60	7.26	7.99	8.78
selling & adm exp	3.19	3.77	4.35	5.00	5.70
TOTAL	18.99	20.75	22.41	24.30	26.40
NET PROFIT	2.60	6.36	10.03	14.77	19.94
	2.45%	5.06%	6.92%	8.85%	10.49%
Taxation		0.14	0.64	1.61	2.68
PROFIT (After Tax)	2.60	6.22	9.40	13.16	17.26

6.6 **Production and Yield**

COMPUTATION OF PRODUCTION OF SOYA CHAAP					
Items to be Manufactured					
SOYA CHAAP					
Machine capacity Per Day	800	KG			
Total working Hours	10				
working days in a month	25	Days			
working days per annum	300				
machine capacity per annum	240000	KG			

Production of SOYA CHAAP						
Production	Capacity	KG				
1st year	45%	108,000				
2nd year	50%	120,000				
3rd year	55%	132,000				
4th year	60%	144,000				
5th year	65%	156,000				

Year	Capacity	Rate	Amount
	Utilization	(per KG)	(Rs. in lacs)
1st year	45%	50.00	54.00
2nd year	50%	53.00	63.60
3rd year	55%	56.00	73.92
4th year	60%	59.00	84.96
5th year	65%	62.00	96.72

6.7 <u>Sales Revenue</u>

COMPUTATION OF SALE					
Particulars	1st year	2nd year	3rd year	4th year	5th year
Op Stock	-	1,800	2,000	2,200	2,400
Production	108,000	120,000	132,000	144,000	156,000
Less : Closing Stock	1,800	2,000	2,200	2,400	2,600
Net Sale	106,200	119,800	131,800	143,800	155,800
sale price per KG	100.00	105.00	110.00	116.00	122.00
Sales (in Lacs)	106.20	125.79	144.98	166.81	190.08

6.8 Working Capital Assessment

COMPLITATION OF CLOSING STOCK & WORKING CAPITAL					(in Lacs)	
PARTICULARS	1st year	2nd year	3rd year	4th year	5th year	
Finished Goods	1	1	1	1		
	1.43	1.65	1.88	2.13	2.40	
Raw Material						
-	1.80	2.12	2.46	2.83	3.22	
Closing Stock	3.23	3.77	4.34	4.97	5.62	

COMPUTATION OF WORKING CAPITAL REQUIREMENT				
TRADITIONAL METHOD			(in Lacs)	
Particulars	Amount	Own Margin	Bank Finance	
Finished Goods & Raw Material	3.23			
Less : Creditors	0.90			
Paid stock	2.33	10% 0.23	90% 2.10	
Sundry Debtors	2.83	10% 0.28	90% 2.55	
	5.17	0.52	4.65	
MPBF			4.65	
WORKING CAPITAL LIMIT DEMAND (from Bank)				
Working Capital Margin			0.44	

6.9 Power, Salary & Wages Calculation

Utility Charges (per month)		
Particulars	value	Description
Power connection required	20	KWH
consumption per day	200	units
Consumption per month	5,000	units
Rate per Unit	10	Rs.
power Bill per month	50,000	Rs.

BREAK UP OF LABOUR CHARGES			
Particulars	Wages	No of	Total
	Rs. per Month	Employees	Salary
Skilled (in thousand rupees)	15,000	3	45,000
Unskilled (in thousand rupees)	9,000	5	45,000
Total salary per month			90,000
Total annual labour charges	(in lacs)		10.80

BREAK UP OF Staff Salary CHARGES			
Particulars	Salary	No of	Total
	Rs. per Month	Employees	Salary
helper	7,000	5	35,000
Driver	12,000	1	12,000
Accountant	17,000	1	17,000
Total salary per month			64,000
Total annual Staff charges	(in lacs)		7.68

6.10 Depreciation

COMPUTATION OF DEPRECIATION			(in Lacs)
Description	Plant & Machinery	Miss. Assets	TOTAL
Rate of Depreciation	15.00%	10.00%	
Opening Balance	-	-	-
Addition	30.00	1.20	31.20
Total	30.00	1.20	31.20
Less : Depreciation	4.50	0.12	4.62
WDV at end of Year	25.50	1.08	26.58
Additions During The Year	-	-	-
Total	25.50	1.08	26.58
Less : Depreciation	3.83	0.11	3.93
WDV at end of Year	21.68	0.97	22.65
Additions During The Year	-	-	-
Total	21.68	0.97	22.65
Less : Depreciation	3.25	0.10	3.35
WDV at end of Year	18.42	0.87	19.30
Additions During The Year	-	-	-
Total	18.42	0.87	19.30
Less : Depreciation	2.76	0.09	2.85
WDV at end of Year	15.66	0.79	16.45
Additions During The Year	-	-	-
Total	15.66	0.79	16.45
Less : Depreciation	2.35	0.08	2.43
WDV at end of Year	13.31	0.71	14.02

6.11 <u>Repayment schedule</u>

	REPAYMENT SCHEDULE OF TERM LOAN						
						Interest	11.00%
							Closing
Year	Particulars	Amount	Addition	Total	Interest	Repayment	Balance
ist	Opening Balance						
	1st month	-	17.16	17.16	-	-	17.16
	2nd month	17.16	-	17.16	0.16	-	17.16
	3rd month	17.16	-	17.16	0.16	-	17.16
	4th month	17.16	-	17.16	0.16		17.16
	5th month	17.16	-	17.16	0.16		17.16
	6th month	17.16	-	17.16	0.16		17.16
	7th month	17.16	-	17.16	0.16	0.32	16.84
	8th month	16.84	-	16.84	0.15	0.32	16.52
	9th month	16.52	-	16.52	0.15	0.32	16.21
	10th month	16.21	-	16.21	0.15	0.32	15.89
	11th month	15.89	-	15.89	0.15	0.32	15.57
	12th month	15.57	-	15.57	0.14	0.32	15.25
					1.69	1.91	
2nd	Opening Balance						
	1st month	15.25	-	15.25	0.14	0.32	14.94
	2nd month	14.94	-	14.94	0.14	0.32	14.62
	3rd month	14.62	-	14.62	0.13	0.32	14.30
	4th month	14.30	-	14.30	0.13	0.32	13.98
	5th month	13.98	-	13.98	0.13	0.32	13.66
	6th month	13.66	-	13.66	0.13	0.32	13.35
	7th month	13.35	-	13.35	0.12	0.32	13.03
	8th month	13.03	-	13.03	0.12	0.32	12.71
	9th month	12.71	-	12.71	0.12	0.32	12.39
	10th month	12.39	-	12.39	0.11	0.32	12.08
	11th month	12.08	-	12.08	0.11	0.32	11.76
	12th month	11.76	-	11.76	0.11	0.32	11.44
					1.49	3.81	
3rd	Opening Balance						
	1st month	11.44	-	11.44	0.10	0.32	11.12
	2nd month	11.12	-	11.12	0.10	0.32	10.80
	3rd month	10.80	-	10.80	0.10	0.32	10.49
	4th month	10.49	-	10.49	0.10	0.32	10.17
	5th month	10.17	-	10.17	0.09	0.32	9.85
	6th month	9.85	-	9.85	0.09	0.32	9.53
	7th month	9.53	-	9.53	0.09	0.32	9.22
	8th month	9.22	-	9.22	0.08	0.32	8.90
	9th month	8.90	-	8.90	0.08	0.32	8.58
	10th month	8.58	-	8.58	0.08	0.32	8.26

l							
l	11th month	8.26	-	8.26	0.08	0.32	7.94
	12th month	7.94	-	7.94	0.07	0.32	7.63
					1.07	3.81	
4th	Opening Balance						
l	1st month	7.63	-	7.63	0.07	0.32	7.31
	2nd month	7.31	-	7.31	0.07	0.32	6.99
	3rd month	6.99	-	6.99	0.06	0.32	6.67
	4th month	6.67	-	6.67	0.06	0.32	6.36
	5th month	6.36	-	6.36	0.06	0.32	6.04
	6th month	6.04	-	6.04	0.06	0.32	5.72
	7th month	5.72	-	5.72	0.05	0.32	5.40
	8th month	5.40	-	5.40	0.05	0.32	5.08
l	9th month	5.08	-	5.08	0.05	0.32	4.77
	10th month	4.77	-	4.77	0.04	0.32	4.45
	11th month	4.45	-	4.45	0.04	0.32	4.13
l	12th month	4.13	-	4.13	0.04	0.32	3.81
					0.65	3.81	
5th	Opening Balance						
	1st month	3.81	-	3.81	0.03	0.32	3.50
	2nd month	3.50	-	3.50	0.03	0.32	3.18
	3rd month	3.18	-	3.18	0.03	0.32	2.86
	4th month	2.86	-	2.86	0.03	0.32	2.54
	5th month	2.54	-	2.54	0.02	0.32	2.22
	6th month	2.22	-	2.22	0.02	0.32	1.91
	7th month	1.91	-	1.91	0.02	0.32	1.59
	8th month	1.59	-	1.59	0.01	0.32	1.27
	9th month	1.27	-	1.27	0.01	0.32	0.95
	10th month	0.95	-	0.95	0.01	0.32	0.64
	11th month	0.64	-	0.64	0.01	0.32	0.32
	12th month	0.32	-	0.32	0.00	0.32	-
					0.23	3.81	
[DOOR TO DOOR	60	MONTHS				
MO	RATORIUM PERIOD	6	MONTHS				
RE	PAYMENT PERIOD	54	MONTHS				

6.12 <u>DSCR</u>

CALCULATION OF D.S.C.R

	1				
PARTICULARS	1st year	2nd year	3rd year	4th year	5th year
CASH ACCRUALS	7.22	10.16	12.75	16.01	19.69
Interest on Term Loan	1.69	1.49	1.07	0.65	0.23
Total	8.91	11.64	13.81	16.66	19.92
<u>REPAYMENT</u>					
Instalment of Term Loan	1.91	3.81	3.81	3.81	3.81
Interest on Term Loan	1.69	1.49	1.07	0.65	0.23
Total	3.59	5.30	4.88	4.46	4.04
DEBT SERVICE COVERAGE RATIO	2.48	2.20	2.83	3.73	4.93
AVERAGE D.S.C.R.					3.23

6.13 Break Even Point Analysis

BREAK EVEN POINT ANALYSIS					
Year	I	II	=	IV	v
Net Sales & Other Income	106.20	125.79	144.98	166.81	190.08
Less : Op. WIP Goods	-	1.43	1.65	1.88	2.13
Add : Cl. WIP Goods	1.43	1.65	1.88	2.13	2.40
Total Sales	107.63	126.00	145.21	167.06	190.34
Variable & Semi Variable Exp.					
Raw Material Consumed	54.00	63.60	73.92	84.96	96.72
Electricity Exp/Coal Consumption at 85%	5.10	5.87	6.74	7.76	8.53

Wages & Salary at 60%	11.09	12.20	13.42	14.76	16.23
Selling & adminstrative Expenses 80%	2.55	3.02	3.48	4.00	4.56
Interest on working Capital	0.44	0.44	0.44	0.44	0.44
Repair & maintenance	3.72	4.40	5.07	5.84	6.65
Packaging	3.19	3.77	4.35	5.00	5.70
Consumables	3.72	4.40	5.07	5.84	6.65
Total Variable & Semi Variable Exp	83.80	97.70	112.50	128.60	145.50
Contribution	23.84	28.30	32.71	38.46	44.85
Fixed & Semi Fixed Expenses					
Electricity Exp/Coal Consumption at 15%	0.90	1.04	1.19	1.37	1.51
Wages & Salary at 40%	7.39	8.13	8.94	9.84	10.82
Interest on Term Loan	1.69	1.49	1.07	0.65	0.23
Depreciation	4.62	3.93	3.35	2.85	2.43
Selling & adminstrative Expenses 20%	0.64	0.75	0.87	1.00	1.14
Rent	6.00	6.60	7.26	7.99	8.78
Total Fixed Expenses	21.24	21.94	22.68	23.69	24.91
Capacity Utilization	45%	50%	55%	60%	65%
OPERATING PROFIT	2.60	6.36	10.03	14.77	19.94
BREAK EVEN POINT	40%	39%	38%	37%	36%
BREAK EVEN SALES	95.89	97.67	100.67	102.91	105.72

7. <u>LICENSE & APPROVALS</u>

- Obtain the GST registration.
- Additionally, obtain the Udyog Aadhar registration Number.
- Fire/pollution license as required.
- FSSAI License
- Choice of a Brand Name of the product and secure the name with Trademark if required.

Implementation Schedule

S.N.	Activity	Time Required	
		(in Months)	
1	Acquisition Of premises	1-2	
2	Procurement & installation of Plant & Machinery	1-2	
3	Arrangement of Finance	1-2	
4	Requirement of required Manpower	1	
	Total time Required (some activities shall run concurrently)	5-6 Months	

8. ASSUMPTIONS

- 1. Production Capacity of Soya Chaap is 800 Kgs per day. First year, Capacity has been taken @ 45%.
- 2. Working shift of 10 hours per day has been considered.
- 3. Raw Material stock is for 10 days and finished goods Closing Stock has been taken for 5 days.
- 4. Credit period to Sundry Debtors has been given for 8 days.
- 5. Credit period by the Sundry Creditors has been provided for 5 days.
- Depreciation and Income tax has been taken as per the Income tax Act, 1961.
- 7. Interest on working Capital Loan and Term loan has been taken at 11%.
- 8. Salary and wages rates are taken as per the Current Market Scenario.
- 9. Power Consumption has been taken at 20 KW.

10. Selling Prices & Raw material costing has been increased by 5% & 5% respectively in the subsequent years.

Limitations of the Model DPR and Guidelines for Entrepreneurs

Limitations of the Model DPR

i. This model DPR has provided only the basic standard components and methodology to be adopted by an entrepreneur while submitting a proposal under the Formalization of Micro Food Processing Enterprises Scheme of MoFPI.

ii. This is a model DPR made to provide general methodological structure not for specific entrepreneur/crops/location. Therefore, information on the entrepreneur, forms and structure (proprietorship/partnership/cooperative/ FPC/joint stock company) of his business, details of proposed DPR, project location, raw material base/contract sourcing, entrepreneurs own SWOT analysis, detailed market research, rationale of the project for specific location, community advantage/benefit from the project, employment generation and many more detailed aspects not included.

iii. The present DPR is based on certain assumptions on cost, prices, interest, capacity utilization, output recovery rate and so on. However, these assumptions in reality may vary across places, markets and situations; thus the resultant calculations will also change accordingly.